

Better World Books Inventory Report

Fiscal Year 2017/18:

Year	Month	Starting Inventory	Units Added	Units Returned	Units Sold	Units Delisted	Ending Inventory
2017	Jul	11,799	-	4	805	3	10,995
2017	Aug	10,995	-	8	532	4	10,467
2017	Sep	10,467	-	1	461	1	10,006
Q1		11,799	-	13	1,798	8	10,006
2017	Oct	10,006	-	5	387	3	9,621
2017	Nov	9,621	-	5	346	4	9,276
2017	Dec	9,276	-	3	327	89	8,863
Q2		10,006	-	13	1,060	96	8,863
2018	Jan	8,863	-	2	302	40	8,523
2018	Feb	8,523	-	2	267	45	8,213
2018	Mar	8,213	-	-	283	152	7,778
Q3		8,863	-	4	852	237	7,778
2018	Apr	7,778	904	3	344	133	8,208
2018	May	8,208	3,002	3	1,117	179	9,917
2018	Jun	9,917	371	2	850	126	9,314
Q4		7,778	4,277	8	2,311	438	8
FY 2017/18 Total		38,446	4,277	38	6,021	779	26,655

Fiscal Year 2016/17:

Year	Month	Starting Inventory	Units Added	Units Returned	Units Sold	Units Delisted	Ending Inventory
2016	Jul	13,880	-	4	1,098	24	12,762
2016	Aug	12,762	1,327	10	909	23	13,167
2016	Sep	13,167	8	2	1,173	26	11,978
Q1		13,880	1,335	16	3,180	73	11,978

2016	Oct	11,978	-	3	713	5	11,263
2016	Nov	11,263	1,304	2	649	9	11,911
2016	Dec	11,911	9	1	903	6	11,012
Q2		11,978	1,313	6	2,265	20	11,012
2017	Jan	11,012	-	2	641	12	10,361
2017	Feb	10,361	-	3	486	1	9,877
2017	Mar	9,877	2,751	4	725	5	11,902
Q3		11,012	2,751	9	1,852	18	11,902
2017	Apr	11,902	-	2	456	18	11,430
2017	May	11,430	-	4	398	17	11,019
2017	Jun	11,019	1,191	2	398	15	11,799
Q4		11,902	1,191	8	1,252	50	11,799
FY 2016/17 Total		48,772	6,590	39	8,549	161	46,691

Fiscal Year 2015/16:							
Year	Month	Starting Inventory	Units Added	Units Returned	Units Sold	Units Delisted	Ending Inventory
2015	Jul	9,758	551	6	949	202	9,164
2015	Aug	9,164	2,071	2	1,131	153	9,953
2015	Sep	9,953	1,378	5	1,226	184	9,926
Q1		9,758	4,000	13	3,306	539	9,926
2015	Oct	9,926	-	4	879	84	8,967
2015	Nov	8,967	-	3	699	136	8,135
2015	Dec	8,135	1,417	3	1,095	104	8,356
Q2		9,926	1,417	10	2,673	324	8,356
2016	Jan	8,356	3,593	4	816	139	10,998
2016	Feb	10,998	4,148	11	1,264	154	13,739
2016	Mar	13,739	2,998	5	1,409	199	15,134
Q3		8,356	10,739	20	3,489	492	15,134

2016	Apr	15,134	2	6	1,270	91	13,781
2016	May	13,781	1,762	3	1,515	139	13,892
2016	Jun	13,892	1,464	6	1,343	139	13,880
Q4		15,134	3,228	15	4,128	369	13,880
FY 2015/16 Total		9,758	19,384	58	13,596	1,724	13,880

Fiscal Year 2014/15:							
Year	Month	Starting Inventory	Units Added	Units Returned	Units Sold	Units Delisted	Ending Inventory
2014	Jul	8,160	-	9	582	41	7,546
2014	Aug	7,546	1,322	2	735	24	8,111
2014	Sep	8,111	2	4	728	173	7,216
Q1		8,160	1,324	15	2,045	238	7,216
2014	Oct	7,216	304	5	486	70	6,969
2014	Nov	6,969	291	2	557	59	6,646
2014	Dec	6,646	6,153	2	1,348	66	11,387
Q2		7,216	6,748	9	2,391	195	11,387
2015	Jan	11,387	4,417	6	3,216	203	12,391
2015	Feb	12,391	1	5	1,834	6	10,557
2015	Mar	10,557	1,846	5	1,637	42	10,729
Q3		11,387	6,264	16	6,687	251	10,729
2015	Apr	10,729	1,958	6	1,351	45	11,297
2015	May	11,297	570	4	1,361	47	10,463
2015	Jun	10,463	528	4	1,064	173	9,758
Q4		10,729	3,056	14	3,776	265	9,758
FY 2014/15 Total		8,160	17,392	54	14,899	949	9,758

Fiscal Year 2013/14:							
Year	Month	Starting Inventory	Units Added	Units Returned	Units Sold	Units Delisted	Ending Inventory

2013	Jul	6,040	942	1	714	134	6,135
2013	Aug	6,135	-	-	607	117	5,411
2013	Sep	5,411	3,248	4	691	72	7,900
Q1		6,040	4,190	5	2,012	323	7,900
2013	Oct	7,900	1,329	4	1,089	66	8,078
2013	Nov	8,078	854	4	1,051	-	7,885
2013	Dec	7,885	4,143	1	1,535	2	10,492
Q2		7,900	6,326	9	3,675	68	10,492
2014	Jan	10,492	670	4	1,488	3	9,675
2014	Feb	9,675	-	4	763	316	8,600
2014	Mar	8,600	2,087	1	1,318	164	9,206
Q3		10,492	2,757	9	3,569	483	9,206
2014	Apr	9,206	1,523	4	789	158	9,786
2014	May	9,786	816	5	1,333	280	8,994
2014	Jun	8,994	-	5	802	37	8,160
Q4		9,206	2,339	14	2,924	475	8,160
FY 2013/14 Total		6,040	15,612	37	12,180	1,349	8,160